DRAFT
Long-Range Financial Plan Information Sessions
February 21, 24, March 1, 3-4.30, CML 214

**Desired Outcomes:**

*Set the foundations for scenario planning*

Shared understanding of major revenue and expenditure categories, components and drivers (base/current state)

Feedback on alternative/additional ways to model revenue and expenditures

Gather and discuss educational and service environment and conditions

3:00 Welcome and Introductions (@ tables if large crowd), agenda for the day

3:10 Framing
- Planning framework – Jen
- Planning principles; what is different and new – Dennis
- Timeline/process – Jen

3:25 Revenue & Expense Components – Jen

- Discussion
  - what is unclear?
  - what items are most critical in long-range financial planning?
  - what are we missing? how can we think differently about these?

3:45 Educational and Service Conditions

- Categories
  - Educational model
  - State
  - Enrollment
  - Salaries & Benefits
  - Fund Balances
  - Other

*populate, then ask for additional items*

- Discussion
  - what needs to be added?
  - what stands out to you when reviewing this list?
  - what are the key unknowns or variables moving forward?

4:25 Wrap up and next steps