### Discussion Items

- **Price Point for Lane**
  

  We provide many services and programs that other schools don’t provide; this needs to be factored into the tuition conversation.

  We need to consider whether or not we position ourselves as a premier community college, at a higher price point. Needs to be a larger strategic conversation.

- **Enrollment Discussion**
  - Conversations are continuing at college council
  - Finance council may frame certain parts of enrollment analysis as we move forward. Dennis is going to look at term by term enrollment comparisons.
  - Enrollment analysis and presentations from college council meeting will be posted to the college council website
  - SEM AACROA Consultant report is available online at lanecc.edu/SEM – go to the info link and look at enrollment process review.

- **What other analyses should we do?**
  - Personnel trends
  - Capacity analysis
  - Need to look at investment criteria, not just budget reduction criteria

- **Announcements:**
  Please attend the core theme/strategic planning meetings over the next few weeks if you can.

### Other ideas/Discussion Points/Future Agenda Items:

- **How Other Payroll Expenditure (OPE) is calculated**
- **Staffing reports**
- **Unit Planning data**
- **Budget docs – acronym list**
<table>
<thead>
<tr>
<th>Adjourn</th>
<th>Wrap up</th>
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<tbody>
<tr>
<td>*Oct 2 was canceled  *Dec 4 was rescheduled to Dec 11  *Feb 19 was canceled</td>
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<td>Membership for 2015-2016:</td>
<td>VP for College Services (1) – Brian Kelly  VP for Academic and Student Affairs (1) - Dawn DeWolf  Chief Financial Officer (1) – Greg Holmes  Classified (2) – Bob Baldwin and Robin Geyer  Faculty (2) – Dennis Gilbert and vacant  Managers (2) – Rose Ellis and Todd Smith  Students (2) – Tasha Briquet and David Nickles  Strategic Planning and Budget Officer (1) - Jennifer Steele  Additional members by position (0-4) – vacant</td>
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