Lane Community College
ANNUAL REPORT TO DONORS 2012
As I look back over the success of Lane Community College in 2012, I am thankful for the extraordinary support that you have shown to our students. By investing in their success, you have invested in the future of our entire community.

2012 saw the close of our Opening Doors campaign – together, we raised more than $29 million for a new health professions building, support for faculty and programs, and expanded scholarships (over $700,000 was awarded in 2012 alone!). We have now begun to dream and strategize about what’s next on the horizon, and I look forward to having those conversations with you over the next few months.

While the new year brings new opportunities, it also sees the retirement of Janet Anderson, our longtime foundation director and a tireless advocate for students. Here are just a few remarkable things that have happened during Janet’s tenure: 7,281 students received foundation scholarships totaling more than $6.6 million; we hosted our first President’s Circle Reception, honoring those who give $1000 or more annually; our signature Harvest Dinner event, now in its tenth year, has raised $1.8 million dollars to date; we received our first million dollar gift, and have since received many more.

Our new Foundation Director, Wendy Jett, will build on Janet’s legacy. She has a passion for Lane and our students, and I am confident she will help us achieve enormous success in the Foundation’s next phase. But it is with a heavy heart that I say farewell to Janet, my partner in fundraising and advocacy for the past 10 years.
Wendy Jett & Janet Anderson
Foundation Leadership Changes Hands

Lane Community College is a very special place. It’s been extraordinary to watch students achieve their dreams of a better life. I’ve been connected to the college in one way or another for over thirty years. Now it’s time for me to retire.

I first got a job at Lane Community College in 1980 as an athletic trainer. I’d spend my afternoons, evenings and weekends taping ankles, dispensing ice and traveling to exotic places like Pendleton and Mt. Hood with a van full of student athletes.

I returned in 2002 as Foundation director to raise funds for the college. It’s been a wonderful eleven years – filled with generous donors, an inspiring college president, a dedicated Board of Trustees, a talented Foundation staff, supportive faculty and staff, and hardworking, motivated students who inspire us all.

I am passing the reins of the Foundation to Wendy Jett. Wendy has an extensive background in fundraising and nonprofits and has done an amazing job as the Foundation’s director of development. Wendy has the passion, experience and vision needed to lead and grow the department for the benefit of students and donors.

I am filled with gratitude for all of the wonderful people I’ve had the privilege to work with. I’ll always remember the things we achieved together: the many scholarships we created and awarded, the dreams we helped achieve, the buildings that were built and the programs supported. Thank you so much.

“Lane’s donors have particularly generous hearts – investing in the lives of students they may never meet.” – Janet Anderson
JOHN & CHRISSY MURPHY
Education is the Best Investment

John and Chrissy Murphy understand the importance of affordable education. As the parents of six children they’ve seen how education can help people achieve their goals.

“Education is the best way to improve individual lives – a good education is something a person will always have,” says John. “Helping people obtain an education by supporting Lane Community College is one of the most important investments we can make to ensure that our community flourishes.”

Murphy Company is an annual sponsor of the Foundation’s Harvest Dinner and John and Chrissy chaired the event in 2012, helping the Foundation raise record amounts for scholarships and programs.

John and Chrissy believe in the impact that Lane has on the community, in 2009 they made a generous contribution to the Opening Doors Campaign towards the construction of Lane’s Health and Wellness Center. Chrissy, a member of the LCC Foundation Board of Trustees, fondly remembers her time in Lane’s nursing program in the 1980s. “Education is key to success.” says Chrissy. “Supporting Lane Community College is the best investment we can make in our fellow citizens and in the future of our community.”

John is president of Eugene-based Murphy Company, founded by his grandfather in 1907. In addition to preparing thousands of students for four-year degrees, he believes Lane is a tremendous resource for personal development and vocational and technical training. “Lane’s electrical and mechanical trades classes and journeyman certification program have helped many Murphy Company employees gain the knowledge and skills needed to progress in their careers,” he says. “In addition to enriching the lives of families, Lane has greatly benefited our company and scores of local businesses.”

Lane’s partnerships with business and industry ensure that are students are prepared for the workforce of the future and industry can find skilled employees.
“Receiving scholarships has brought me closer to transforming my passion for music into a prosperous and lifelong career. I have always dreamt of being able to share my love of music through teaching,” says Olivia Salzman, recipient of the Jeanne Anderson Scholarship. Olivia credits her passion for the arts to the influence of her family of artist and teachers.

A high academic achiever, Olivia regularly tested out of courses during her first two years of high school. At the age of 16, she left high school and enrolled at Lane Community College to earn her associate of applied science degree while simultaneously completing her high school diploma. Olivia is looking forward to transferring to a four-year university in fall 2013.

Olivia has received a Foundation scholarship each of the two years she has been at Lane. These scholarships helped her move forward in achieving her goal of becoming a music teacher, offsetting the cost of her coursework and lessons required to earn her degree in music. She loves performing, regularly playing her tenor and baritone saxophones in student productions at the college.

Olivia has applied to and been accepted at several universities, but has yet to make a final decision. She plans to pursue a bachelor’s degree in music education and continue to graduate school to earn a doctorate in music.

Olivia feels very lucky to have had the opportunity to get a solid start to her musical education at Lane Community College. The small class sizes and the availability of the faculty eased her early transition from high school. “As I learned through this experience, hard work can make your dreams a reality.”

During the academic year, 2011-2012 the Lane Community College Foundation assisted 671 students with scholarships and awards totaling over $751,527. We are grateful to our generous donors for their commitment to student success.
Dreams do come true. From her laboratory, Iris Hood reflects on the path that led her to UC Berkeley to investigate the mechanisms that initiate DNA replication.

Iris grew up in the Siuslaw National Forest, surrounded and inspired by nature. “As a child I dreamed of becoming a scientist.” In 2003, Iris enrolled at Lane after receiving a renewable Staton Scholarship. “I was given the opportunity to dramatically change my life; to live the life that only existed in my dreams. My life has been fraught with constant struggle, severe poverty, and tragedy. Without this scholarship, I would probably still be lawn-mowing, house cleaning and waitressing to pay for college.” Iris attended LCC before transferring to the University of Oregon.

Iris’s father passed away during her first year at U of O. “I’m driven because I know he wanted me to succeed; poor kids can make big things happen. Though I was born with the odds against me, I strive to achieve all of my goals.”

In 2008, Iris graduated with honors with a biochemistry degree and began her PhD in Molecular and Cell Biology at UC Berkeley. She was awarded two of the most prestigious pre-doctoral research fellowships in the country. Today, Iris is a biochemistry instructor, DOE research fellow, avid artist, science policy advocate, volunteer kindergarten teacher, and will be transferring to Johns Hopkins Medical School this summer.

“After my PhD, I plan to move to Washington DC to work in science policy. I will use all of the scientific training I’ve gained in the past ten years to address imminent problems facing all of us today.”

“I hope one day to be a donor, to give someone a brighter future.” —Iris Hood.
Diesel trucks are a driving force behind the U.S. economy, transporting nearly everything we use. For the past 20 years, self-proclaimed gearhead Alan Clark has taught in the diesel technology program at Lane. The program ensures that our community has the skilled labor force needed to keep trucks on the road and that Lane graduates are finding local jobs in their chosen field.

Al’s desire to work with big diesel engines began as a child. “My brother and I always had our heads under the hood of something – just having fun.”

Al himself is a graduate of Lane’s diesel program. After a few years in the trucking industry, he was invited back to Lane to teach. Recalling his own days as a student and how influential his teachers were to his career development, he leapt at the chance. “I had instructors who inspired me, and was excited to have the chance to share my passion with others.”

Each day, Al is inspired by his students. “Within two years, even the most inexperienced students can develop expert mechanical knowledge and gain the confidence to maintain and repair the most modern, complex diesel engine systems.”

With technology changing so rapidly in his field, he believes it is vital to keep his skills current. He spends summers working in heavy equipment shops and feels that this fresh, on-the-job experience makes him a better teacher to his students.

Of his two decades teaching at Lane, Al says, “It’s always been a fun job, even though it can be challenging at times. We run a very dynamic classroom and both the students and teachers learn a lot and have fun.”

The gifts and support received from our donors ensure that Lane students have the opportunity to gain experiential, comprehensive and relevant knowledge in their chosen fields.
Creating a Legacy for Future Generations

Frances Warren’s children were not surprised when she announced her plan to create an endowment to support nursing scholarships at Lane Community College.

After training as a nurse at the University of Oregon, Frances volunteered for the Red Cross during WWII, learning firsthand how important well-trained nurses are to healthcare. She developed a lifelong sense of respect and admiration for those pursuing the nursing profession because of her experiences.

Frances was widowed during the course of the war, losing her husband, Edward Elfving, the father of her two children. In 1948, she married John Warren, a widower with two children of his own. John coached men’s basketball at UO and afterwards owned a successful hardware and sporting goods store in downtown Eugene.

Frances never lost the desire to contribute to her community. She sought out opportunities to support nursing and healthcare, serving on the board of directors of the American Cancer Society, Sacred Heart Hospital, and the Sacred Heart Foundation.

In 2007, Frances made her first gift to fund nursing scholarships at Lane. Each year, she received letters of thanks from the future nurses who received her scholarships. Hearing how much her gift meant to them was a great reward and it was always her hope that they would one day give back themselves. In 2011, she established the Frances Warren Nursing endowment to support nursing students at Lane in perpetuity.

Frances’ positive attitude and unending generosity inspired family, friends and all that had the opportunity to meet her. Her endowment epitomizes her generous spirit and will continue to provide new opportunities to those who share her passion for nursing for generations to come.

If you’re interested in creating an endowment at Lane through current gifts or through bequests or other planned giving, contact: Wendy Jett, Foundation Director, 541-463-5804 or jettw@lanecc.edu.
Oregon Community Credit Union’s Mandy Jones, CEO, and Rosie Pryor, Chief of Marketing and Strategy, are big advocates of Lane Community College. They view Lane as a vital asset to the community; preparing a skilled labor force and giving individuals the opportunity to remain competitive.

“Several large, local employers have had to lay off workers in the recent recession. Lane Community College has given so many of those employees, some of whom are our members, the opportunity to launch new careers of which they may never have dreamed. Seeing the lives that have been changed thanks to Lane has been a real epiphany for me,” Mandy says.

Rosie agrees. The Oregon “almost” native has education in her blood: her father helped launch the community college movement in Oregon, and she has continued the tradition by serving on the Lane Community College Foundation and Education boards.

“I have seen with my own eyes and in my own life that education is a true equalizer,” she says. “The opportunity to go to school with the help of a scholarship is the greatest gift. As donors, we have the opportunity to transform lives through these gifts. My hope for scholarship recipients is that they take every opportunity to put those resources to the best possible use.”

Oregon Community Credit Union has experienced firsthand the quality of student that Lane graduates. “Within our industry there are a number of entry-level positions with high turnover rates as people in the beginning of their careers gain experience and move up,” Mandy continued. “Having a relationship with the college and knowing that job applicants who have graduated from Lane have received a quality education is a real benefit for our organizations.”

Oregon Community Credit Union invests in the local community by funding scholarships for Lane students. The organization hopes to raise awareness of the college by highlighting the success stories of its scholarship recipients.
Colt Gill

Eugene Bethel School District Superintendent, Colt Gill, is passionate about the impact education makes in children’s lives. He worked with at-risk children while at Lane and went on to earn a bachelor’s degree in education and a graduate degree in education policy management from the University of Oregon. In 22 years, he has served as a teacher, principal, district technology director, and assistant superintendent, before becoming superintendent.

Colt serves on the Oregon Quality Education Commission, the Oregon State Board of Education, United Way of Lane County, and the Education Partnership Initiative ensuring high school graduates are college ready.

Karen Bernheim Cardin

Karen Bernheim Cardin, a commercial pilot for Les Schwab Tires, believes strongly in the value of a community college education. She graduated from Lane Community College’s Flight Technology program and earned a bachelor’s degree in communications from the University of Oregon. “Lane offers a valuable education, great instructors, affordability, and viable skills.”

After becoming a flight instructor for Lane, Karen went on to serve as a pilot for the US Forest Service and several commercial airlines. Karen remains active in her community by mentoring students, financially supporting Lane programs, playing guitar, and volunteering with Air Search and Rescue.
Jacque Betz

Jacque Betz, Florence city manager, sees the Florence branch of Lane Community College as part of a community education continuum. In 2002, while working for the Florence Police Department she took full advantage of what Lane’s Florence branch offered — small evening classes and accessible instructors, before earning a bachelor’s degree from Oregon State University, something she says wouldn’t have been possible without Lane. Jacque regularly serves on community boards and LCC committees.

An avid marathon runner, Jacque believes in going the distance — and applies that philosophy to making education a community priority both by example and encouraging residents to be involved.

Dan Dunnington

Dan Dunnington attended Lane Community College in the 1970s before transferring to the University of Oregon and continuing on as a stockbroker and vice president of wealth management for Morgan Stanley. He credits the affordable, hands-on classes, and the instructors at Lane as part of his success. Dan has served on many non-profit boards and has consistently been involved in supporting Lane’s Foundation. “Lane realizes that it has to always be evolving, whether the changes are to the lumber industry, the technology sector, or nursing, the ability to adapt to the community makes Lane a vital institution.”
Lane Community College Foundation Trustees

Executive Committee
John Watkinson. President
Attorney, Watkinson Laird Rubenstein Baldwin & Burgess

Glenn Munro. 1st Vice President
Managing Partner, Isler CPA

Don Rainer. 2nd Vice President
Senior VP, Ferguson Wellman Capital Management, Inc.

Anneli Sandell-Kawders, Treasurer
Senior VP, Credit Administrator, Umpqua Bank

Pete Gribskov. Past President
Special Projects Advisor, QSL Print Communications

Tony Baker. Member at Large
Editor & Publisher, The Register-Guard

Jim Creech. Member at Large
General Manager, Northwest Stamping and Precision

Wendy Jett. Foundation Director

Trustees
Derek Burge
Community Volunteer

Charlene Carter
President, Carter & Carter Financial Inc.

Dorothy Chase
Owner, Frijos

Roger Hall, MD
Physician, Radiology Associates

Rosaria Haugland
President, Haugland Foundation

Larry Hedberg
Senior VP & Managing Director, US Bank

Ada O.L. Lee
President, B & A International, Inc.

Francisca Leyva-Johnson
Human Rights Program Specialist, City of Eugene

Doug McKay
Manager, McKay Commercial Properties, LLC

Chrissy Murphy
Community Volunteer

Christian Pape
VP of Marketing, The Papé Group

Rosie Pryor
Chief Marketing and Strategy Officer, Oregon Community Credit Union

Jack Roberts
Executive Director, Lane Metro Partnership

Steve Wildish
Vice President, General Counsel Wildish Companies

Kathie Wiper
Community Volunteer

John Wolf
Attorney, Speer, Hoyt

Ex-officio Members
Mary Brau
Faculty, Lane Community College

Gary LeClair, M.D.
Physician, Women’s Care

Mary Spilde, PhD.
President, Lane Community College

Lane Community College
Elected Board of Education
Robert Ackerman
Pat Albright
Susie Johnston
Gary LeClair
Tony McCown
Rosie Pryor
Sharon Stiles

Staff
Wendy Jett
Foundation Director

Janet Anderson
Retired Director, Special Projects

Shelby Anderson
Interim Database Coordinator

Barbara Enright
Fundraising Assistant

Heather Lee
Assistant Events Coordinator

Tiana Marrone-Creech
Annual Gifts Officer

Jenny Merriman
Database Specialist

Jeri Steele
Foundation Accountant
Balance Sheet
For the year ending June 30, 2012

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$2,768,084</td>
<td>$8,794,013</td>
</tr>
<tr>
<td>Notes Receivable</td>
<td>$249,916</td>
<td>$235,736</td>
</tr>
<tr>
<td>Investments</td>
<td>$9,413,162</td>
<td>$11,135,692</td>
</tr>
<tr>
<td>Investments in property</td>
<td>$787,200</td>
<td>$12,024,448</td>
</tr>
<tr>
<td>Intangible Assets</td>
<td>-</td>
<td>$544,965</td>
</tr>
<tr>
<td>Pledges receivable</td>
<td>$2,216,895</td>
<td>$1,199,883</td>
</tr>
<tr>
<td>Other</td>
<td>$6,114</td>
<td>$27,232</td>
</tr>
<tr>
<td>Total Assets</td>
<td>$15,441,371</td>
<td>$33,961,969</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES</th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$293,058</td>
<td>$305,848</td>
</tr>
<tr>
<td>Deferred Revenue</td>
<td>$104,255</td>
<td>$123,015</td>
</tr>
<tr>
<td>Notes Payable</td>
<td></td>
<td>$18,710,000</td>
</tr>
<tr>
<td>Obligations under split-interest agreements</td>
<td>$534,930</td>
<td>$283,565</td>
</tr>
<tr>
<td>Total Liabilities</td>
<td>$932,243</td>
<td>$19,422,428</td>
</tr>
</tbody>
</table>

2012 Assets $34M
2012 Liabilities $19M

<table>
<thead>
<tr>
<th>FUND BALANCE</th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$816,575</td>
<td>$747,261</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>$4,944,240</td>
<td>$4,669,107</td>
</tr>
<tr>
<td>Permanently restricted</td>
<td>$8,748,313</td>
<td>$9,123,173</td>
</tr>
<tr>
<td>Total Fund Balance</td>
<td>$14,509,128</td>
<td>$14,539,541</td>
</tr>
</tbody>
</table>

Total Liabilities and Fund Balance $15,441,371 $33,961,969

2012 Balance $34M

Our Investors

- Community Members: 28%
- Foundations: 7%
- LCC Investment (Downtown Campus): 34%
- Corporations and Other Organizations: 26%
- Alumni, Staff at Retired Staff: 5%

Your Investment

- Program Support: 12%
- Scholarships and Grants: 30%
- Area of Greatest Need: 14%
- Faculty Support: 6%
- Buildings and Equipment: 38%

Investment Returns

- Average Annual Return

- 10 Year Return: 5.6%
- 7 Year Return: 5.7%
- 5 Year Return: 1.7%
- 3 Year Return: 7.6%
- 1 Year Return: 12.5%