



Budget Development Subcommittee

# Campus Budget Forum

January 25, 2018

# Budget Development Subcommittee

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Brett Rowlett

Jim Salt

Jennifer Steele

Remote Access:

<https://www.lanecc.edu/it/media/live-streaming>

Budget Blog: <https://blogs.lanecc.edu/budget/>



# Agenda

Budget Development Subcommittee  
Calendar, Role and Timelines

Budget Outlook

Discussion Topics:

Efficiencies  
Enrollment

# Budget Development Subcommittee

## Subcommittee Purpose

*Support the annual budget development process through representative engagement, and provide balanced budget recommendations to college council*

## Scope of Work

*The Budget Development Subcommittee is responsible for supporting the annual budget development process by: engaging stakeholders and fostering dialogue; reviewing and approving budget assumptions, balancing levers and balancing proposals; providing balanced budget recommendations to College Council, and evaluating and recommending changes to the annual budget process. The subcommittee strives to reach a consensus balanced budget.*

# BDS Calendar

Fall Term	Winter Term	Spring Term
<p><i>October</i></p> <ul style="list-style-type: none"><li>• Committee convened</li></ul> <p><i>November</i></p> <ul style="list-style-type: none"><li>• Develop annual calendar/work plan</li></ul> <p><i>December</i></p> <ul style="list-style-type: none"><li>• Review data elements, principles and criteria</li><li>• Review budget execution from prior year</li></ul>	<p><i>January</i></p> <ul style="list-style-type: none"><li>• Develop balancing worksheet</li><li>• Develop assumptions and scenarios</li><li>• Develop enrollment estimate</li><li>• Hold campus forum</li></ul> <p><i>February</i></p> <ul style="list-style-type: none"><li>• Present initial balancing proposals to College Council and campus</li></ul> <p><i>March</i></p> <ul style="list-style-type: none"><li>• Present balancing proposals to Board of Education</li></ul>	<p><i>April</i></p> <ul style="list-style-type: none"><li>• Discuss updates, amendments and adjustments with Board of Education</li></ul>

# Budget Outlook

<b>FY2017 - FY2019 Projection Estimate</b>		1.11.18	1.11.18
January 11, 2018	<b>FY2017 Actual Funds I &amp; IX</b>	<b>FY2018 Funds I &amp; IX</b>	<b>FY2019 Funds I &amp; IX</b>
	4.3% CR decrease	-5% CR decrease	-0% CR change
<b>REVENUE</b>			
Intergovernmental	45,976,901	43,811,400	44,396,400
Tuition & Fees	32,704,615	33,921,000	34,377,400
Other Revenue Sources	7,414,765	7,383,000	7,383,000
Operating Transfers In	1,559,137	2,084,700	1,777,500
	87,655,418	87,200,100	87,934,300
<b>EXPENDITURES</b>			
Personnel	74,108,538	74,599,764	74,875,884
Other Expenditures	13,707,095	13,246,100	13,817,000
Operating Transfers Out	3,266,084	2,159,200	2,444,500
	91,081,717	90,005,064	91,137,384
<b>Revenue Over/Under Expenditures * (Change in Fund Balance)</b>	<b>(3,426,299)</b>	<b>(2,804,964)</b>	<b>(3,203,084)</b>
*Does not include PERS reserve draw down			



# Balancing Levers

## Revenue

- Tuition
- Student Fees
- Administrative Recovery
- Entrepreneurial Activities

## Other Considerations

- Personnel Cost Adjustments
- Fund Balance/Reserves
- Deferred Maintenance
- PERS Cost Escalation

## Expense

- Early Separation Incentives
- Vacancies
- Efficiencies & Restructuring
- Contracted Positions
- Part-Time Faculty & Staff
- Materials & Services, Travel
- Capital Outlay
- Major Maintenance
- Program & Service Reductions
- Outsourcing

# 2017-2018 Institutional Priorities

Transfer Education

Developmental Education

Quality Online Instruction, Curricula  
and Course Materials

Program Revision

Sustain and Expand Program Review

Develop Collegewide Assessment of  
Student Learning



A diagram consisting of two overlapping light red pentagons. The top pentagon is oriented with its point downwards and contains the word "Budget" in dark green. The bottom pentagon is oriented with its point upwards and contains the words "Plans & Priorities" in dark green. A large, hollow, dark green arrow points downwards from the top pentagon to the bottom pentagon.

**Budget**

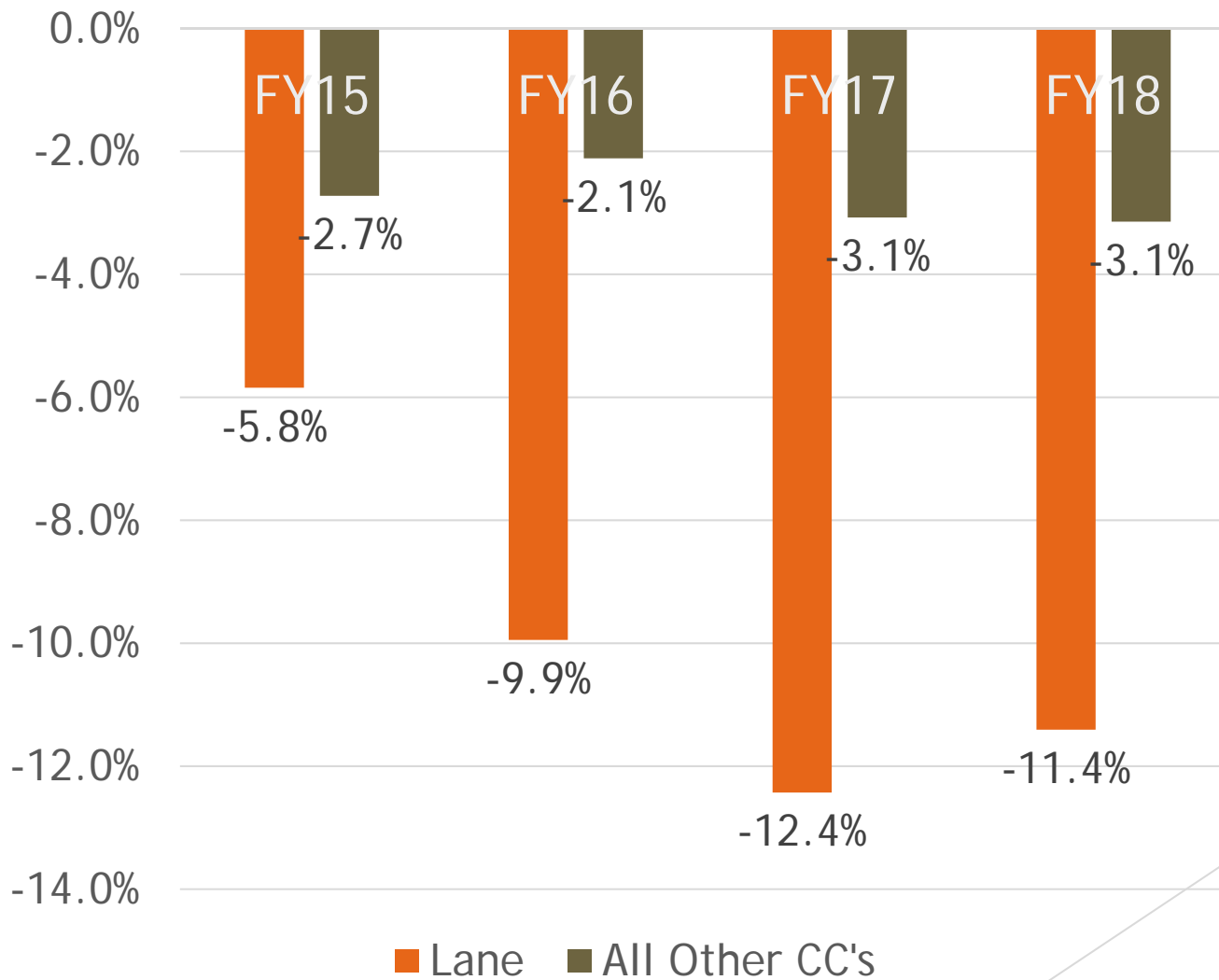
**Plans &  
Priorities**

A diagram consisting of the words "Budget" and "Plans & Priorities" stacked vertically. A large, hollow, dark green arrow points upwards from "Plans & Priorities" to "Budget".

**Budget**

**Plans &  
Priorities**

## Enrollment % Change, Weighted FTE



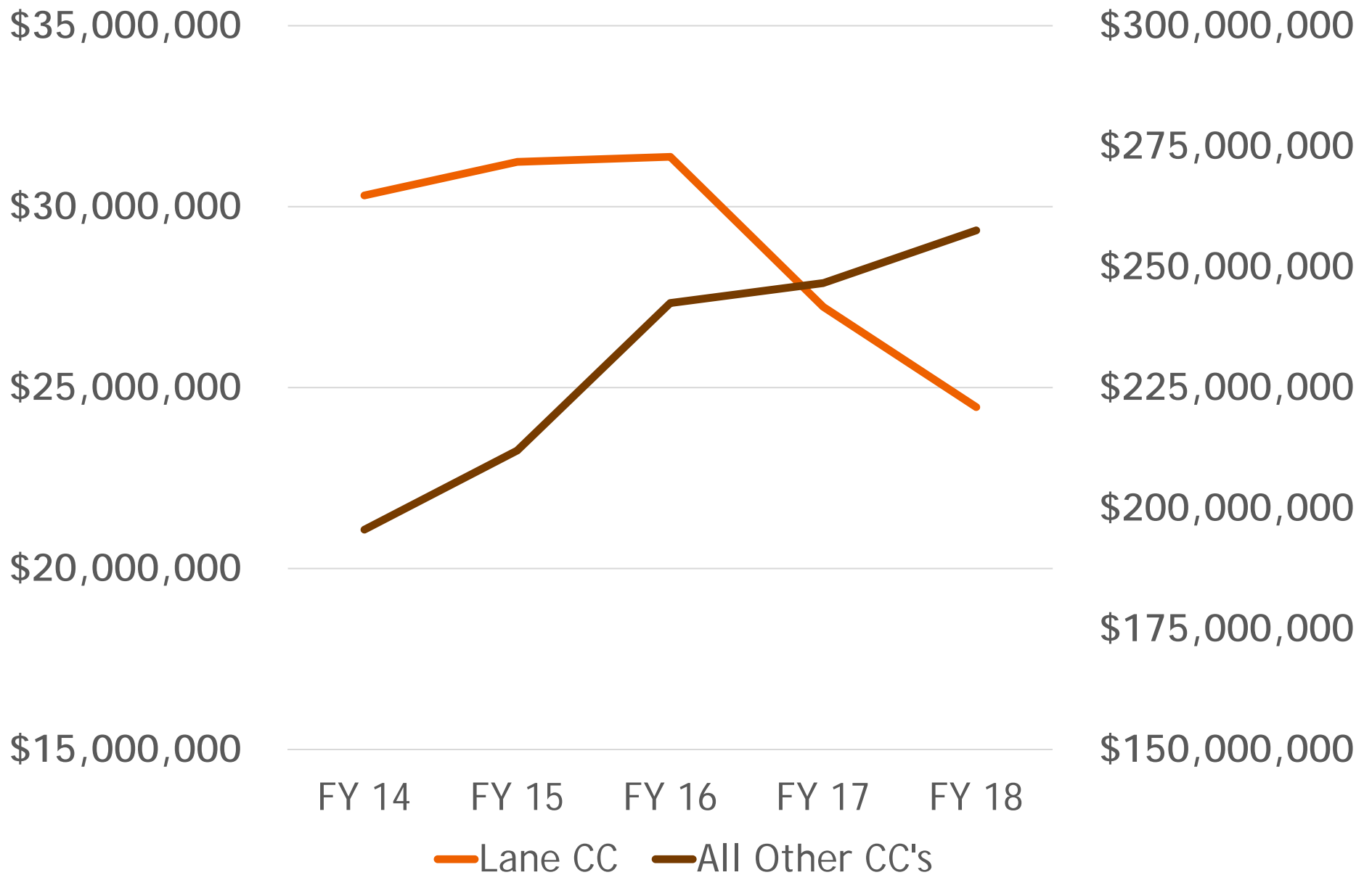


## COMMUNITY COLLEGE SUPPORT FUND (CCSF)

College	2014-15	2017-18	
	Total CCSF Resources	Total CCSF Resources	% Change
Blue Mountain	\$ 4,544,618	\$ 5,171,989	13.8%
Central Oregon	7,585,792	9,073,473	19.6%
Chemeketa	\$ 26,843,332	\$ 32,086,759	19.5%
Clackamas	13,049,946	15,738,277	20.6%
Clatsop	\$ 1,792,364	\$ 2,619,598	46.2%
Columbia Gorge	3,967,920	4,240,684	6.9%
Klamath	\$ 5,021,439	\$ 7,424,165	47.8%
Lane	31,236,954	24,461,565	-21.7%
Linn Benton	\$ 18,082,562	\$ 20,335,372	12.5%
Mt. Hood	24,952,774	27,884,403	11.7%
Oregon Coast	\$ 1,517,409	\$ 1,837,982	21.1%
Portland	71,802,445	94,343,945	31.4%
Rogue	\$ 8,438,820	\$ 9,420,197	11.6%
Southwestern Oregon	6,259,771	7,645,316	22.1%
Tillamook Bay	\$ 1,062,688	\$ 1,613,456	51.8%
Treasure Valley	6,609,040	6,981,388	5.6%
Umpqua	\$ 10,427,717	\$ 11,159,522	7.0%
<b>Totals</b>	<b>\$ 243,195,591</b>	<b>\$ 282,038,092</b>	<b>16.0%</b>



# Annual State Funding to Oregon Community Colleges FY2014-FY2018



# Efficiencies

How can we approach our work differently to improve efficiencies at Lane?

# Enrollment Management

## What it was...

### Historically...

- Increasing enrollment through recruitment and financial aid packages
- More is better
- Revenue based
- “Student Success” = graduation rates
- Recruit and focus on those students most likely to “Succeed”
- Student Affairs recruits
- Academic Affairs teaches



# Enrollment Management

## What it is...

Planned strategies and tactics to shape enrollment that is best for the college and includes:

- FTE goals--- determining, achieving, and maintaining optimal enrollment
- Data driven decision making
- Creative generation of FTE
- Promoting student success
- Effective academic programs
- Financial planning
- Organizational efficiency
- Improved services

# Enrollment Management

## What else it could/should be...

- Realistic expectations given our mission, facility and community
- Exploration of new/untapped populations and delivery models
- Creative and/or segmented recruitment/marketing that responds to changing demographics, community needs, and different populations
- Collegewide culture of structured student success activities and programs
- Structured, intentional and balanced academic offerings based on career and transfer preparation
- Assisted long-term financial planning
- Organizational efficiency in academic scheduling and services
- Multiple measures of "Success"
- Look outside the institution for ideas and best practices
- Use external partnerships
- Using technology to support the student experience
- **Everyone's responsibility and focus**





# Enrollment Management

How can we grow enrollment  
at Lane?





## Budget Blog

[blogs.lanecc.edu/budget](http://blogs.lanecc.edu/budget)

## Budget Website

[lanecc.edu/budget](http://lanecc.edu/budget)

## Email

Budget Development  
[Subcommittee@lanecc.edu](mailto:Subcommittee@lanecc.edu)

## Campus Budget Forum

Wednesday, March 7, 2-3:30 pm

CML 225