

**DRAFT**

Long-Range Financial Plan Information Sessions  
February 21, 24, March 1, 3-4.30, CML 214

**Desired Outcomes:**

*Set the foundations for scenario planning*

Shared understanding of major revenue and expenditure categories, components and drivers  
(base/current state)

Feedback on alternative/additional ways to model revenue and expenditures

Gather and discuss educational and service environment and conditions

3:00 Welcome and Introductions (@ tables if large crowd), agenda for the day

3:10 Framing  
Planning framework – Jen  
Planning principles; what is different and new – Dennis  
Timeline/process – Jen

3:25 Revenue & Expense Components – Jen

Discussion  
-what is unclear?  
-what items are most critical in long-range financial planning?  
-what are we missing? how can we think differently about these?

3:45 Educational and Service Conditions

Categories  
Educational model  
State  
Enrollment  
Salaries & Benefits  
Fund Balances  
Other

*populate, then ask for additional items*

Discussion  
- what needs to be added?  
- what stands out to you when reviewing this list?  
- what are the key unknowns or variables moving forward?

4:25 Wrap up and next steps